

**The Brownsburg Museum**  
**Profit & Loss**  
 January through December 2021

	Jan - Dec 21	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Oral History Enhancemnt Projec</b>	163.17			
<b>Donation Income</b>				
Donors-Friends of Museum	11,197.00	15,000.00	-3,803.00	74.6%
Donors-Memorial/Honorarium	650.00	0.00	650.00	100.0%
Donation Box	1,387.00	2,500.00	-1,113.00	55.5%
Donors-Other	2,026.75	2,000.00	26.75	101.3%
<b>Total Donation Income</b>	15,260.75	19,500.00	-4,239.25	78.3%
<b>Retail Sales</b>				
Retail-Avenue of Trees Momentos	497.26	0.00	497.26	100.0%
Retail-Calendar Sales	5,592.11	5,000.00	592.11	111.8%
Retail-Calendr Postage	444.00	0.00	444.00	100.0%
Retail-Cookbook & Notecard Sale	465.81	200.00	265.81	232.9%
Retail-First/Last Books Sales	308.12	0.00	308.12	100.0%
Retail-Grain-Gold	355.19	0.00	355.19	100.0%
Retail-Other	99.44			
Retail - Postage	50.95			
<b>Total Retail Sales</b>	7,812.88	5,200.00	2,612.88	150.2%
<b>Grants</b>				
Other Grants	4.50			
Grants - Other	0.00	1,000.00	-1,000.00	0.0%
<b>Total Grants</b>	4.50	1,000.00	-995.50	0.5%
<b>Fundraiser Events</b>	0.00	2,500.00	-2,500.00	0.0%
<b>Sales Tax Dealer Discounts</b>	3.38			
<b>Interest</b>				
Interest-Cornerstone Savings	13.96	50.00	-36.04	27.9%
Interest CFRBA	2,421.26	2,000.00	421.26	121.1%
<b>Total Interest</b>	2,435.22	2,050.00	385.22	118.8%
<b>Total Income</b>	25,679.90	30,250.00	-4,570.10	84.9%
<b>Cost of Goods Sold</b>				
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Books for Resale	647.50	0.00	647.50	100.0%
<b>Total Cost of Goods Sold</b>	647.50	0.00	647.50	100.0%
<b>Total COGS</b>	647.50	0.00	647.50	100.0%
<b>Gross Profit</b>	25,032.40	30,250.00	-5,217.60	82.8%
<b>Expense</b>				
<b>Contract Services</b>				
Accounting Fees	192.50	500.00	-307.50	38.5%
<b>Total Contract Services</b>	192.50	500.00	-307.50	38.5%
<b>Facilities and Equipment</b>				
Electricity	905.66	1,000.00	-94.34	90.6%
Insurance - Liab,Prop,Contents	1,354.39	1,500.00	-145.61	90.3%
Landscaping/PicnicTable/Plants	0.00	1,000.00	-1,000.00	0.0%
Mowing	425.00	500.00	-75.00	85.0%
Repairs & Maintenance	0.00	2,000.00	-2,000.00	0.0%
Security System	194.40	200.00	-5.60	97.2%
Water	180.00	180.00	0.00	100.0%
<b>Total Facilities and Equipment</b>	3,059.45	6,380.00	-3,320.55	48.0%
<b>Operations</b>				
Advertising & Publicity	600.00	500.00	100.00	120.0%
Bank fees	118.27	100.00	18.27	118.3%
Dues & Subscriptions	150.00	500.00	-350.00	30.0%

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Office Supplies/Meeting Expense	108.13	0.00	108.13	100.0%
Postage, Mailing Service	179.38	500.00	-320.62	35.9%
Printing and Copying	177.96	0.00	177.96	100.0%
Telephone, Telecommunications	779.11	1,000.00	-220.89	77.9%
Website & Internet	248.00	500.00	-252.00	49.6%
<b>Total Operations</b>	<b>2,360.85</b>	<b>3,100.00</b>	<b>-739.15</b>	<b>76.2%</b>
<b>Other Types of Expenses</b>				
Calendar Publishing Expense	2,342.60	3,000.00	-657.40	78.1%
Exhibit Expenses	207.69	5,000.00	-4,792.31	4.2%
Fundraising Expenses	372.45	2,500.00	-2,127.55	14.9%
Miscellaneous Expense	0.00	250.00	-250.00	0.0%
Oral History Enhancemnt Projec	163.17	1,000.00	-836.83	16.3%
Video History Project	0.00	950.00	-950.00	0.0%
<b>Total Other Types of Expenses</b>	<b>3,085.91</b>	<b>12,700.00</b>	<b>-9,614.09</b>	<b>24.3%</b>
<b>Sales Tax.</b>	<b>0.00</b>	<b>650.00</b>	<b>-650.00</b>	<b>0.0%</b>
<b>Total Expense</b>	<b>8,698.71</b>	<b>23,330.00</b>	<b>-14,631.29</b>	<b>37.3%</b>
<b>Net Ordinary Income</b>	<b>16,333.69</b>	<b>6,920.00</b>	<b>9,413.69</b>	<b>236.0%</b>
<b>Other Income/Expense</b>				
Other Income				
Dividend Income	2,942.47			
Long Term Gains	380.43			
<b>Total Other Income</b>	<b>3,322.90</b>			
<b>Net Other Income</b>	<b>3,322.90</b>			
<b>Net Income</b>	<b>19,656.59</b>	<b>6,920.00</b>	<b>12,736.59</b>	<b>284.1%</b>